

Name:

Date:

Class:

Sales Demonstration

Skill:

- Application (A)

Time on Task:

- 30–40 minutes

Goal/Purpose:

- The goal of this activity is to demonstrate your ability as a salesperson.

Determine a product you could sell to a customer, making sure to go through the steps of the selling process. Your instructor will provide you with a rubric as a guideline for your sales demonstration.

1. What product do you plan to use in your sales demonstration?

Answer:

2. Create an outline that you can use to develop your sales demonstration.

Answer: